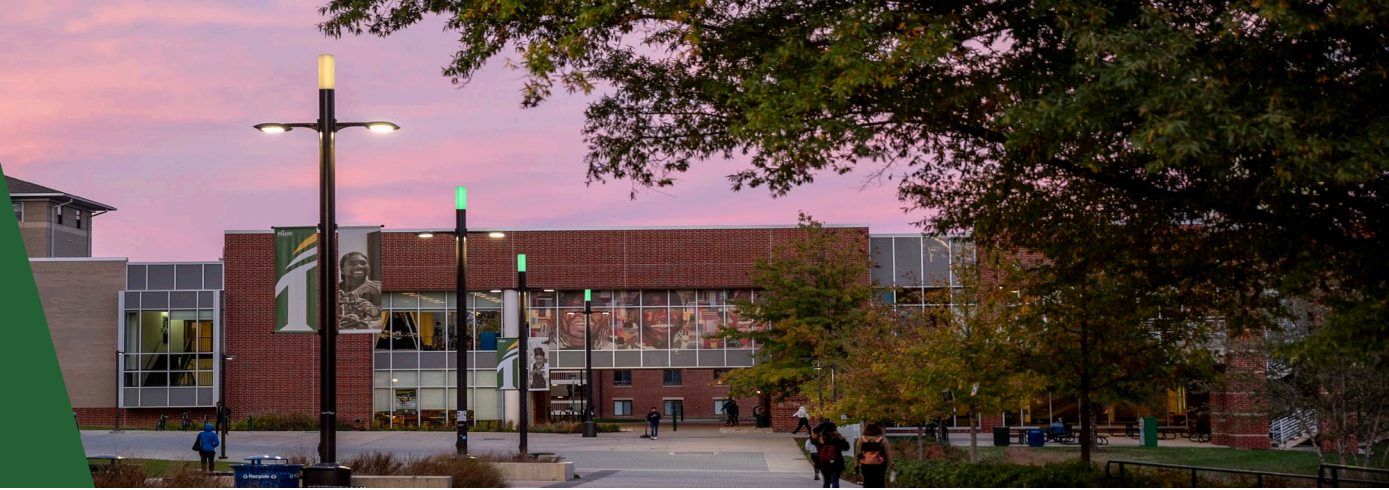


MBA PROGRAM

COMMONLY OFFERED ELECTIVES

Elective and prerequisite offerings may vary by term/year and cannot be guaranteed. This list is intended to provide a sample of courses offered. For the most up-to-date list of course offerings can be found at [Mason's University Catalog](#). The University Catalog is the authoritative source for information on program requirements and courses.



Core Courses (30 credits)

MBA 603: Managerial Economics and Decisions of the Firm
MBA 612: Managing Costs and Evaluating Performance.
MBA 613: Financial Reporting and Decision Making.
MBA 623: Marketing Management.
MBA 633: Statistics for Business Decision Making.
MBA 638: Operations Management.
MBA 643: Managerial Finance.
MBA 653: Organizational Behavior.
MBA 662: Management of Information Technology.
MBA 678: Strategic Management.

Elective Courses (15 credits + 3 credits of global selective*)

MBA 701: Business Valuation.
MBA 705: Venture Capital and Private Finance.
MBA 706: Investment Analysis.
MBA 708: Taxes and Business Strategy.
MBA 709: Risk and Portfolio Management.
MBA 711: Entrepreneurship.
MBA 712: Project Management.
MBA 713: Managing Human Capital.
MBA 715: Advanced Project and Program Management.
MBA 716*: International Business Strategy.
MBA 717*: International Finance.
MBA 718*: International Marketing.
MBA 720: Marketing Analytics.
MBA 721: Marketing Research.
MBA 722: Consumer Behavior.
MBA 725: Leadership.
MBA 726: Negotiations.
MBA 727: Management Consulting.
MBA 728: Organizational Change.
MBA 738: Data Mining for Business Analytics.

MBA 739: Advanced Data Mining for Business Analytics.
MBA 740: People Analytics.
MBA 742: Governance and Ethics.
MBA 744: Fraud Examination.
MBA 746: Real Estate Analysis and Valuation.
MBA 795*: Global Business Perspectives.
MBA 797: Special Topics in Business (e.g., Business Issues in Government Contracting, Environmentally Sustainable Operations)